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Subject:	Specifications
Date:	Monday, October 24, 2016 12:46:03 PM
Attachments:	CS.02 Office Guest Chair.pdf

Thomas, Coleen, Lynn

TALU has some of the concerns with the specification package. They believe the Specifications (bid sheets) need to be combined into one so there is no opportunity for anyone to say that one bids is not equal to the other. They feel when the forms are separate there is the illusion of preference (which we don't want to open ourselves up to)and it appears that one vendor might options have more options to choose from than others. For example, the spec sheets show CS.02-1 as the Basis of Design and CS.02-2, CS.02-3, CS.02.4 as alternates. The Specification sheets should state what selections are the basis of design and which are alternates.

They are inclined to combine the bid form; One could argue that Steelcase has the advantage since they have more options to choose from.
The bid form separates the items and Steelcase can bid CS.02.1, 2 & 3 while Herman Miller can only bid CS.02.1 and CS.02.4 and only one if Geiger fails to meet the LEED requirements (we might need to put some wording in the bid instructions that the side chairs do not have to meet LEED.) They all have the same fabric so that is not a concern in this instance.

Per TALU

CS.01 has 4 options and the way it's listed now any option could win. They think this can address this by having them provide a price where any of the fabric options can be selected by FERC after the bid. However, technically I don't know that it would be considered an "equal" bid with only one chair manufacturer, but since it's an open line it may be OK because they listed different manufacturers with the fabric options.

Both bid instructions and specification sheets will have to be annotated to reflect these changes.

Please feel free to call.
Thanks

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